



SAPICS is pleased to bring the following 2 half day workshops to Johannesburg, Cape Town, Port Elizabeth and Durban on the dates outlined below

25 October 2010 – The Forum, Bryanston

27 October 2010 – Durban – Royal Palm Hotel

1 November – Port Elizabeth – The Radisson Blu Hotel

4 November 2010 – Cape Town – Westin Grand, Cape Town

## Discover the beat of your Workculture, the Pulse of your Success and Turning Manufacturing Chaos into Simplicity

### Discover the beat of your workculture, the pulse of your success

**Dr Sherrie Ford, Principal Change Partners and Chairman of Power Partners Inc, Athens, Georgia, USA**

The objective of this workshop is to state and echo the challenges faced by leaders of factories around the world in aligning their workcultures with the vision of the company, demands of the customers, the requirements of “going Lean”: and of becoming more flexible and adaptive to faster and deeper change. Dr Ford poses the question “what if you invited your entire organisation to weigh in on how to go forward with best quality, least cost, perfect safety, best cost?”. She will then outline and engage attendees actively in a step by step series of breakthrough thinking tools: brainstorming affinity mapping and relations diagramming. Based on results of these steps, she will finally facilitate discussion on how to understand the next steps for leadership.

This is a highly interactive 3 hour workshop and will take place in the morning.

**Who should attend?** Those who have been in factory leadership long enough to have faced the difficulties in gaining alignment of top management, middle management and shop floor employees.

### Workshop Facilitator



**Dr. Sherrie Ford**, Principal with Change Partners, LLC, a change management consulting firm and Chairman, Power Partners Inc., a 400-employee manufacturing company for pole-type transformers, solar panels and adsorption chillers. Dr. Ford became interested in the quandary of workculture resistance to change in the early 90s, and founded the Center for Continuous Improvement within a technical college in northeast Georgia. She left for the private sector to explore her findings by starting Change Partners LLC in 1996. She was joined by her business partner Steve Hollis that same year and together they have facilitated the workshop elements in close to 100 organizations, primarily in manufacturing. She and Hollis took their methods “off the deep end” by acquiring a factory that had been a consulting client: ABB-Athens, maker of pole-type transformers. Under their leadership the plant has survived numerous points when the plant should have folded and have brought in new products in line with the future “green” agenda: solar panels and adsorption chillers. Ford’s speaking experiences have been numerous since 1996 and global as well, delivering talks and workshops in the USA, Canada, Australia, the Netherlands and, on seven occasions, for SAPICS in South Africa. Her theme has always been “workculture governs success,” and that top management can be awakened to fresh approaches to leading through change, implementing Lean Enterprise methods, reducing cost, becoming more flexible and adaptive to on-going change at work. She has published numerous articles on this topic. She has been one of four external judges for Ten Best Plants in North America competition hosted annually by IndustryWeek magazine, since 1998.

**This workshop will be followed by:**

## Turning Manufacturing Chaos into Simplicity : a Lean Simulation Game Workshop

This half day workshop is a simulation of how one can turn manufacturing chaos into a smooth flowing operation. By applying a few simple lean techniques one can see how it is possible to reduce lead-times, reduced inventory, reduce resources and improve customer service, leading to great profit for the organisation.

The game is designed to have unpredictable demand for 3 different manufactured products and starts as a traditional batch and queue manufacturing operation. The simulation is run over 6 or 7 production days where the delegates make their own decisions as to what improvements and changes they should make after each round of the game. Every time the game is played the results are different as different teams make different decisions at different times during the game. However, they all arrive at the same conclusion where product is manufactured using one piece flow and having a highly delighted customer.

This is a highly interactive workshop and will take place in the afternoon.

### Who should attend?

Waste in all organisations and in all functions of an organisation. The Lean Game should be of interest to everybody! Specifically, people working in the supply chain will find this an invaluable experience. All those in sales, distribution, manufacturing, operations, stores/warehouse, planning and purchasing for example.

### Workshop Facilitator

#### Ken Titmuss, CFPIM, CSCP, SAPICS, South Africa



Ken, has an Honours degree in Production Engineering from Loughborough University in the UK as well as his CFPIM and CSCP from APICS in the USA. For the last 13 years Ken has run his own business, Kent Outsourcing Services (KOS), focusing on education and consulting in manufacturing, materials and supply chain management. KOS is a member of the PSQ consulting group which is the SAPICS Franchise holder in Cape Town. During this time he has worked with over 120 companies in Southern Africa in many sectors including, automotive, engineering, electronic, electrical, food, agriculture, fishing, clothing, medical and mining, to mention a few. Ken has been a member of SAPICS since 1989 serving on the Cape Town Chapter since then. He has also been a member of the SAPICS national board for many of those years, serving as President for two of them. Ken has regularly presented papers and workshops at SAPICS and other supply chain conferences over the years in South Africa. In addition, he presents SAPICS education courses, seminars and workshops both publicly in Cape Town or in-house to his clients around the country. Ken is an APICS qualified Master Trainer.

### Programme Outline (times may vary slightly)

08:00 – 08:30 : Registration, tea & coffee on arrival  
08:30 – 10:00 : Morning Workshop commences  
10:00 – 10:15 : Morning tea break  
10:15 – 12:15 : Workshop concludes  
12:15 – 13:30 : Lunch (for those registered for morning workshop)  
13:30 – 14:45 : Afternoon Workshop Commences  
14:45 – 15:00 : Afternoon tea break  
15:00 – 16:30 : Workshop concludes  
16:30 – 18:00 : Drinks, snacks and networking (for those registered for both workshops and afternoon workshop only)

### Registration Fees

#### To attend both workshops

SAPICS Member: R2,250 ex VAT  
Non-Member: R2,500 ex VAT

#### To attend one workshop only

SAPICS Member: R1,500 ex VAT  
Non-Member: R1,750 ex VAT

Registration fees include workshop notes, refreshments as outlined in the programme above.

[Please complete the registration form attached and return it to Upavon Conferences](#)

[upavon@icon.co.za](mailto:upavon@icon.co.za)

For more information regarding membership of SAPICS please contact Heidi Lamb at [heidi@sapics.org.za](mailto:heidi@sapics.org.za) or contact the SAPICS office on 011 023 6707

## SAPICS Regional Workshops

### REGISTRATION FORM

Please complete one form per person

25 October 2010 – The Forum, Bryanston | 27 October 2010 – Durban – Royal Palm Hotel  
1 November – Port Elizabeth – The Radisson Blu Hotel | 4 November 2010 – Cape Town – Westin Grand

TITLE (Mr/Mrs/Ms/Dr):		FIRST NAME:		SURNAME:	
JOB TITLE:		COMPANY NAME:			
COMPANY VAT NUMBER:			CELL NO:		
TELEPHONE NO: (w)			FAX NO:		
EMAIL ADDRESS:					
POSTAL ADDRESS:					
<b>SPECIAL DIETARY REQUIREMENTS (please tick if appropriate)</b>					
Halaal* (friendly) <input type="checkbox"/>		Halaal* (Strict) <input type="checkbox"/>		Kosher* <input type="checkbox"/>	
Vegetarian <input type="checkbox"/>		Other (please specify):			
Please advise if there are any other special requirements: *meals ordered for special diets may incur surcharges as imposed by the venue and will be quoted separately					
I would like to attend the workshop(s) in Cape Town <input type="checkbox"/> Durban <input type="checkbox"/> Port Elizabeth <input type="checkbox"/> Johannesburg <input type="checkbox"/>					
<b>Full day (both workshops)</b>					
SAPICS Member		Membership #		R2,250.00 R	
Non-Member				R2,500.00 R	
<b>Half Day Workshop</b> (please select which workshop you wish to be registered for)					
<b>a.m. Dr Sherrie Ford</b> - Discover the beat of your workculture the pulse of your success					
SAPICS Member		Membership #		R1,500.00	
Non-Member				R1,750.00	
<b>p.m. Ken Titmuss CFPIM, CSCP</b> – Turning Manufacturing Chaos into Simplicity					
SAPICS Member		Membership #		R1,500.00	
Non-Member				R1,750.00	
				<b>+ 14% VAT</b>	
				<b>Total amount due</b>	
				R _____	
<b>PAYMENT DETAILS</b> - All cheques to be made payable to Upavon Management. Payment may alternatively be made directly into any branch of FIRST NATIONAL BANK for the credit of Upavon, account details as below. Please fax copy of the deposit slip to Upavon on fax number +27 (0) 86 575 2959 Title of account: Upavon Management (Pty) Ltd Bank: First National Bank Branch & Code: CARLSWALD (25-01-17) Account Number: 5132 0133 055 <i>For identification purposes, please insert the invoice number or the applicants name in the reference box of the bank deposit slip.</i>					
Name of Cardholder:					
Card Type:		Visa		Mastercard	
		American Express		Diners Club	
Card Number					
Expiry Date					
Last 3 digits on reverse of card					
Signature of Cardholder:					
In the event of cancellation, 50% of fees will be credited provided cancellation in writing is received prior to October 2010. After that date, no credits or refunds will be made. You are however welcome to provide a substitute in your place. Please notify the Secretariat in writing of any such substitution. SUBMISSION OF A REGISTRATION FORM SHALL BE DEEMED TO BE ACCEPTANCE OF THE ORGANISERS' TERMS AND CONDITIONS, AND SHALL BE JOINTLY AND SEVERALLY BINDING ON APPLICANT AND THE APPLICANT'S CORPORATE ENTITY.					
<b>Signature of Applicant:</b>					
<b>PLEASE COMPLETE AND RETURN THIS FORM TO THE CONFERENCE SECRETARIAT</b> <b>(NB: Please contact the Secretariat if you do not receive registration confirmation within 2 working days)</b> Upavon Conferences - Telephone: +27 11 023 6701 ● Fax: +27 (0)86 575 2959 ● email: <a href="mailto:upavon@icon.co.za">upavon@icon.co.za</a>					